

Message Text

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PAGE 01 MANAMA 00112 281320Z

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ACTION NEA-09

INFO OCT-01 ISO-00 EB-07 SS-15 MMS-01 SP-02 ABF-01 RSC-01

PER-01 NEAE-00 /038 W

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P 270930Z JAN 75

FM AMEMBASSY MANAMA

TO SECSTATE WASHDC PRIORITY 1819

C O N F I D E N T I A L MANAMA 0112

STADIS////////////////////////////////////

E.O. 11652: DGS

TAGS: APER, BEXP, XF, LE, BA

SUBJECT: ROLE AND STAFFING OF REGIONAL TRADE DEVELOPMENT
OFFICE (RTDO)

REF: STATE 015785

1. WE HAVE BEEN UNABLE TO COPY REFTTEL BECAUSE OF
TRANSMISSION DIFFICULTIES, BUT HAVE RECEIVED GIST FROM
KUWAIT.
2. WE GENERALLY SUPPORT KUWAIT'S RECOMMENDATIONS (AS WE
UNDERSTAND THEM) AND STRONGLY ENDORSE RECOMMENDATION
FOR PROFESSIONAL COMMERCE-FUNDED SUPPORT ON TDY BASIS FOR
MARKET RESEARCH AS NEEDED.
3. FRANKLY, ASIDE FROM DISTRIBUTING OUR TRADE OPPORTUNITIES
TO APPROPRIATE US BUSINESS COMMUNITY MEMBERS IN BEIRUT, RTDO
INPUT INTO US TRADE PROMOTION EFFORT IN BAHRAIN HAS BEEN
MINIMAL. SINCE THERE HAVE BEEN NO DISPLAY-TYPE SPECIAL TRADE
PROMOTIONS IN BAHRAIN, WE UNABLE COMMENT ON WHETHER RTDO SUPPORT
FOR SUCH EVENTS ADDS SOMETHING THAT WASHINGTON-BASED SUPPORT
WOULD LACK. FROM BAHRAIN PERSPECTIVE WE SERIOUSLY QUESTION
UTILITY IN REGIONAL CONTEXT OF A COMMERCE "DISPLAY-ORIENTED"
ACTIVITY AT ANY SINGLE SITE. HENCE WE SEE LITTLE TO BE GAINED
BY MOVING A BEIRUT TYPE RTDO OPERATION TO ANY SINGLE SPOT IN
GULF AREA, INCLUDING BAHRAIN. IF SERIOUS THOUGHT IS BEING
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GIVEN TO RTDO OPERATION FOR GULF, ONLY APPEALING APPROACH

WOULD BE AS PART OF FLOATING TRADE CENTER ABLE TO CALL AT
INDIVIDUAL LOCATIONS.

4. DEPT MAY WISH TO REPEAT THIS TELEGRAM TO OTHER POSTS
CONCERNED.
TWINAM

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Message Attributes

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05 JUL 2006

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